

Raw Cotton:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during June 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, June 2000.

Market Share-June:

Each carrier's current market share is based on the number of containers shipped during June 2000. Source: PIERS, June 2000.

Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for August 30, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movemetns of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

Definitions

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Issue Date: August 30, 2000 Page 1 of 11

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: June 2000

Month\Year: 148.0 \ 1,521.8

Month\Year: 148.0 \	1,521.8				Surcharges:								
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	27%	16%	19 Days										
Evergreen	22%	24%	24 Days										
Mitsui OSK	14%	16%	17 Days	\$1,650 ¹							\$399 ¹		\$2,049
Yang Ming	10%	11%		\$1,650 ¹	\$220 ¹								\$1,870
Senator	9%	7%											
OOCL	7%	10%	19 Days	\$1,400 ¹				\$520 ¹					\$1,920
Cho Yang	7%	2%		\$2,067 ¹									\$2,067
P&O Nedlloyd	4%	7%	19 Days						·				

¹ Rate is per container Average Container Rate \$1,981

Issue Date: August 30, 2000 Page 2 of 11

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: June 2000

Month\Year: 235.0 \ 1,420.1

Month\Year: 235.0\1	Ionth\Year: 235.0 \ 1,420.1							Surcharg	es:				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	40%	22%	12 Days	\$1,622 ¹							\$399 ¹		\$2,021
Hyundai	20%	5%	12 Days	\$91	\$11			\$22				19.5 KT	\$2,418
Hanjin	10%	15%	12 Days										
K Line	8%	1%	16 Days										
Maersk-SeaLand	6%	7%	14 Days	\$1,400 ¹	\$220 ¹								\$1,620
OOCL	4%	7%	18 Days	\$1,372 ¹				\$520 ¹					\$1,892
Yang Ming	3%	5%	16 Days	\$1,550 ¹	\$220 ¹								\$1,770
APL	3%	4%	12 Days	\$1,622 ¹									\$1,622
P&O Nedlloyd	3%	4%	15 Days										
Evergreen	2%	9%	13 Days										
Zim Line	2%	1%	16 Days		<u> </u>		·	<u> </u>	·		·	<u>'</u>	
NYK Line	0%	9%	14 Days										

¹ Rate is per container Rate \$2,062

Issue Date: August 30, 2000 Page 3 of 11

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Surcharges:

Monthly Market Share For: June 2000

Month\Year: 35.0 \ 304.0

								Durcharg	500.				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	86%	38%	27 Days	\$2,375 ¹							\$399 ¹		\$2,774
OOCL	14%	46%	22 Days										
APL	0%	8%	23 Days	\$1,800 ¹									\$1,800
Evergreen	0%	3%	23 Days										

¹ Rate is per container Rate \$2,774

Issue Date: August 30, 2000

Page 4 of 11

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: June 2000

Month\Year: 198.0 \ 2,352.4

Month\Year: 198.0 \	lonth\Year: 198.0 \ 2,352.4						Surcharges:							
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate	
APL	41%	33%	14 Days	\$1,200 ¹									\$1,200	
P&O Nedlloyd	24%	7%	15 Days											
Yang Ming	16%	12%	16 Days											
OOCL	11%	12%	15 Days											
Evergreen	7%	14%	16 Days											
Cho Yang	1%	1%	14 Days											
Mitsui OSK	0%	7%	14 Days	\$1,350 ¹							\$399 ¹		\$1,869	
Hyundai	0%	4%	14 Days	\$59	\$11			\$22				19.5 KT	\$1,794	
Hapag-Lloyd	0%	4%	15 Days								·	·		
Senator	0%	3%	15 Days									·		

¹ Rate is per container Average Container Rate \$1,200

Page 5 of 11 Issue Date: August 30, 2000

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: June 2000

Month\Year: 80.1 \ 1,561.5

Month\Year: $80.1 \setminus 1$,	Month\Year: 80.1 \ 1,561.5												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	41%	23%	25 Days	\$1,160 ¹							\$399 ¹		\$1,559
OOCL	20%	21%	30 Days	\$910 ¹				\$520 ¹					\$1,430
APL	12%	17%	25 Days	\$1,100 ¹									\$1,100
Hyundai	9%	4%	25 Days	\$74	\$11			\$22					\$2,087
Hanjin	6%	2%	24 Days										
NYK Line	4%	3%	14 Days										
K Line	4%	1%	25 Days										
Maersk-SeaLand	4%	1%	11 Days	\$1,850 ¹	\$220 ¹								\$2,070
Senator	0%	13%											
Evergreen	0%	10%	28 Days	\$123	\$11								\$2,614
P&O Nedlloyd	0%	4%	26 Days										

1 Rate is per container Average Container Rate \$1,544

Page 6 of 11 Issue Date: August 30, 2000

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Raw Cotton

Monthly Market Share For: June 2000

Month\Year: 198.0 \ 1,937.6

Month \land Year: 198.0 \land 1,	,937.6				Surcharges:										
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate		
APL	25%	17%	12 Days	\$950 ¹									\$950		
Hyundai	22%	13%	20 Days	\$56	\$11		6%	\$22				19.5 KT	\$1,802		
OOCL	17%	17%	14 Days	\$1,050 ¹				\$520 ¹					\$1,570		
Yang Ming	12%	12%	15 Days												
Evergreen	9%	15%	20 Days												
Mitsui OSK	8%	8%	12 Days	\$1,300 ¹							\$399 ¹		\$1,699		
Maersk-SeaLand	7%	8%	14 Days	\$1,400 ¹	\$220 ¹		6%						\$1,716		
P&O Nedlloyd	0%	4%	14 Days												

¹ Rate is per container Rate \$1,465

Issue Date: August 30, 2000

Page 7 of 11

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Surcharges

Monthly Market Share For: June 2000

Month\Year: 85.0 \ 577.8

					_			Surcharg	ges:			
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARE	Cotton R.	Size	ContainerRate
Mitsui OSK	28%	16%	12 Days	\$1,250 ¹						\$399 ¹		\$1,649
APL	24%	23%										
Hyundai	20%	5%	12 Days	\$25	\$11		50%	\$22			19.5 KT	\$1,375
P&O Nedlloyd	18%	11%	12 Days									
Evergreen	7%	11%	12 Days	\$1,550 ¹	\$220 ¹							\$1,770
NYK Line	4%	2%	12 Days									
Maersk-SeaLand	0%	12%	11 Days	\$1,400 ¹	\$220 ¹		50%					\$2,320
K Line	0%	10%	13 Days	\$1,000 ¹								\$1,000

¹ Rate is per container Rate \$1,565

Issue Date: August 30, 2000

Page 8 of 11

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: June 2000

Month\Year: 47.0 \ 382.3

Month\Year: $47.0 \setminus 382.3$	3			Surcharges:									
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	38%	29%	19 Days	\$137	\$11							19.5 KT	\$2,887
Mitsui OSK	28%	7%	15 Days	\$1,700 ¹							\$399 ¹		\$2,099
OOCL	21%	18%	18 Days										
Transpacific	6%	12%											
Yang Ming	6%	8%	24 Days										
Hyundai	0%	14%	15 Days	\$82	\$11			\$22				19.5 KT	\$2,243
APL	0%	8%		\$1,500 ¹								·	\$1,500
Senator	0%	3%										·	

¹ Rate is per container Rate \$2,553

Issue Date: August 30, 2000

Page 9 of 11

L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

Monthly Market Share For: June 2000

Month\Year: 5.0 \ 70.0

Month\Year: 5.0 \ 70.0		Surcharges:											
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	100%	7%	18 Days										
Senator	0%	36%	20 Days										
OOCL	0%	21%	19 Days	\$1,000 ¹	\$220 ¹			\$520 ¹					\$1,740
Evergreen	0%	14%	22 Days										

¹ Rate is per container **Average Container Rate*

Issue Date: August 30, 2000 Page 10 of 11

L.A./L.B./Oakland Ports To Singapore

Raw Cotton

Monthly Market Share For: June 2000

Month\Year: 9.0 \ 29.1

Month\Year: 9.0 \ 29.1	Surcharges:											
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec Al	RB Cotton R.	Size	ContainerRate
Mitsui OSK	67%	62%	21 Days	\$1,365 ¹						\$399 ¹		\$1,764
K Line	33%	10%	19 Days									
Maersk-SeaLand	0%	14%	20 Days	\$1,850 ¹	\$220 ¹		8%					\$2,218
Yang Ming	0%	10%	19 Days									
Hanjin	0%	4%	18 Days									

¹ Rate is per container Rate \$1,764

Issue Date: August 30, 2000 Page 11 of 11